



### Headquarter: Alpha ESS Co., Ltd.

Tel: +86 513 8060 6891 Email: info@alpha-ess.com Website: www.alpha-ess.com Jiu Hua Road 888, Nantong High-Tech Industrial Development Zone, Nantong City, 226300

### Australia: Alpha ESS Australia Pty. Ltd.

Tel: +61 402 500 520 (Sales) +61 1300 968 933 (Technical Support) Email: australia@alpha-ess.com Website: www.alpha-ess.com.au Suite 1, Level 1, 530 Botany Road, Alexandria, NSW, 2015

### Italy: Alpha ESS Italy S.r.l.

Tel: +39 599 239 50 Email: info@alpha-ess.it Website: www.alpha-ess.it Via Loda,17-41013 Castelfranco Emilia(MO)

### UK: Alpha ESS UK Ltd.

Email: uk@alpha-ess.com Drake House, Long Street, Dursley, gl11 4hh

### Alpha ESS Suzhou Co., Ltd.

Tel: +86 512 6828 7609 Email: info@alpha-ess.com Website: www.alpha-ess.com Level 15,SIPC 158 Wangdun Road SIP Suzhou, 215028

### Germany: Alpha ESS Europe GmbH

Tel: +49 6103 4591 601 Email: europe@alpha-ess.de Website: www.alpha-ess.de Paul-Ehrlich-Straße 1a, 63225 Langen, Hessen

### Korea: Alpha ESS Korea Co., Ltd.

Tel: +82 64 721 2004 Email: korea@alpha-ess.com 2F, 19-4, Nohyeong 11-gil, Jeju-si, Jeju-do, Republic of Korea

### ENERGY STORAGE SOLUTION

For a future powered by clean and reliable energy



### YOUR SMART ENERGY

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# **YOUR** SMART ENERGY

Making clean energy beneficial to everyone in the world

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# **ABOUT US**

Established in 2012, AlphaESS specializes in advanced battery storage products and intelligent energy management solutions for residential and commercial customers. AlphaESS products are present in over 50 countries , benefitting thousands of customers.



### **Our Vision**

### Vision

To promote future energy revolution; To become a world-class energy service provider; To lead innovation in energy storage and produce smart clean energy.

### Values

Making clean energy beneficial to everyone in the world.

### Mission

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Sincerity, Responsibility, Gratitude.







**Key Shareholders** 

**EVE Energy (300014)** 

**CGN Industry Fund** 

CGN is the largest state-owned clean energy group company in China with a number of listed companies in A and H

China Aviation Investment Fund is a

state-owned fund focusing on investing

cutting edge technologies and advanced

EVE is a tier-1 battery cell manufacturer with 9GWh+ production capacity.

EVE

CGN

stock market.

manufacturing.

# Cibal Partners





### **Global Presence**

We are a multinational company that currently has over 20,000 residential and commercial systems running in over 50 countries globally and our products are credited by TÜV, CEC and are also complied with IEC and many other international standards.











## WHY ESS

With expensive infrastruture costs and high electricity prices, we are confident that ESS is the solution to reduce cost and transform the way homeowners, businesses and utilities produce and use power.



### What is ESS

The energy storage system is used to capture electricity produced by both renewable and nonrenewable resources to store it and use it when required. The system allows users to go off-grid or switch to stored electricity at a time most beneficial, giving greater flexibility and control of your energy consumption. The market for energy storage is growing at a rapid pace, driven by declining prices and supportive government policies.



### What's the benefit

# Save money Back-up power Energy independence Environmentally friendly

Overwhelmingly, people want to save money and have greater control of their power use. With power costs expected to continue rising, it makes sense that families, businesses and utilities look to store energy, they are producing and use it later in the day, reducing their power bills.

### e.g.

In Australia, Adding a 5.7-17.2 kWh battery to a 5 kW solar panel system can increase the amount of self-generated solar electricity the household consumes from 60%-100%. —By AlphaESS







### **ESS Application Scenarios**

### **Self-Consumption Optimization**

The typical electricity demand curve usually doesn't meet the PV generation curve. By storing the surplus PV generation into a battery storage unit, you can maximize self-consumption and reduce your electricity bill.



\*For illustration purposes only. Profiles and usage patterns shall vary between homes.

### Load Shifting

Reduce your electricity bill by storing electricity during off-peak time and shift energy to be used at peak time.

### **Peak Shaving**

The goal is to avoid the increase of import capacity to supply the peaks of a variable load. Energy storage provides a fast response and emission-free solution.





### Smart Grid / Micro Grid

Controls and monitors various power generation sources to form the foundation of smartgrid and smart-city.



### **Backup-Uninterrupted Power Supply (UPS)**

Storage system will continue to provide electricity when the grid fails.



•The system can switch to an off-grid mode when a power outage occurs or grid power supply is insufficient.

• Users can also set UPS emergency priority or UPS emergency reserve to meet your needs.

### **Frequency Response**

Restore and balance supply and demand, the storage system is charged or discharged in response to signals sent by the network to increase or decrease grid frequency, and keep it within pre-set limits.









Residential 3kW-10kW

# WHAT WE DO

We're passionate about the role that battery storage can play in the energy revolution and network transformation.

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### **Our Focus**

### **Our Expertise**

BMS hardware and software design
EMS hardware and software design
ESS system design and integration
Battery & system products manufacturing
Solution technical support and consultation
Remote monitoring and online management

### **Major Applications**

PV and wind Self-consumption
Back-up and off grid solution
Load shifting / Peak shaving
Micro grid
Virtual Power Plant(VPP)
EV fast charging solution



### **Our Products**

Advanced battery storage products and intelligent energy management solutions for residential and commercial customers.









5kW Single phase hybrid inverter 5.7-34.4kWh LFP Battery (1-6Modules)

> oduct sign award 2018

SMILE5

Modular design

### SMILE-B3

3 kW 2.9 kWh

All in one

3kW Battery Inverter 2.9kWh LFP Battery 2.9-17.2kWh All-in-one module





residential energy storage solution
 overs single phase 3kW, 5kW and
 three phase 10kW, this range is
 predominantly designed for PV
 consumption, back-up power, load
 shifting and off-grid solutions for
 household applications.

Residential





SMILE-T1

10kW 3 Phase hybrid inverter 11.5-23kWh LFP Battery (4-8Modules) Modular Design High Voltage







### Commercial





Outdoor

STORION-T50/100/150 50 kW/100 kW Hybrid Inverter 150 kW DCDC Inverter+DCAC Inverter

30kW Battery Inverter Module 28.7-68.8kWh LFP Battery (69kWh) All-in-one Cabinet



Indoor

Transformer Integrated

Modular Design





### 5 to 11 Units of 5.7 kWh (M48112-S) Easy to parallel to MWh

28.7-63.0 kWh Battery Cluster



### **Battery Outdoor Cabinet**

28.7kWh-103kWh (M48112-S) 64 kWh-97.2 kWh (M38210-S) Easy to parallel to MWh













### Alpha-CS

We customize ESS solutions for industrial applications. This includes:

# Power Control Systems(PCS):

- 250kW, 500kW, 1MW expandable to MWs.
- # Battery: 5.7 kWh (1C) module, 8.1 kWh (0.5C) module, LiFePO4 chemistry
- # BMS: Intelligent Battery Management System
- # EMS: Intelligent Energy Management System
- **# Container:**

If a container is used, our standard ESS system includes the following facilities:

- Fire Supression
- AC system
- Ventilation system

• Lighting and power distribution system The maximum capacity per container is:

- •10feet: up to 300kWh (1C)
- 20feet: 600kWh (1C)/1.3MWh(0.5C)
- •40feet: 1.6MWh(1C)/2.8MWh(0.5C)







**Battery Packs** 



2.9 kWh (1C, 51.2 V) Max. 6 in parallel



**SMILE5-BAT** 5.7 kWh (0.5C, 51.2 V) Max. 6 in Parallel



M4856-S 2.9 kWh (1C) Max. 8 in series/cluster HV50056 Required



M48112-S 5.7 kWh (1C) Max. 15 in series/cluster HV900112 Required



SMILE-BAT-10.1P

10.1 kWh (0.5C, 48V)

Max. 6 in parallel

M38210-S

8.1 kWh (0.5C) Max. 20 in series/cluster HV900105 Required

Our battery modules are compatible with many types or inverters including:



### **AlphaCloud Monitoring Platform**









### AlphaHome

Your Smart HOME

- •Fully integrated home energy solution
- •Visibility on performance of each component
- •Life-long free upgrade
- •Open platform for IoT (Internet of Things)
- •Pioneering human-machine interaction powered by Amazon

# WHY AlphaESS

With patented technology, 7 years of professional experience in the industry and various cost-effective solutions to meet all demand, we listen to you and deliver what you need. We are pursuing an ambitious goal to build an energy internet where everyone can produce their own energy and support the community.

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# Core Technology



Certified by international authorities, AlphaESS products are well recognized with outstanding product safety and reliability. Alpha Cloud enables intelligent fleet management and monitors every system performance 24/7.

Safety



Advanced turn key lithium battery storage systems, controlled by EMS and Alpha Cloud with cutting edge algorithm to improve battery lifetime and efficiency.



AlphaESS provides customized energy storage solutions for on-grid, off-grid and micro-grid applications at both residential and industrial & commercial levels, which helps customers to achieve energy independence and environmental responsibilities.

AlphaESS is helping to advance the clean energy revolution in over 50 different countries and regions. Making clean energy beneficial

to the greatest extent to everyone in the world.



Global Energy Service Provider

### Battery Cells



Whilst Alpha's batteries are of slightly larger sizes compared to other types of Li-Ion batteries used in electronics and EVs, they do not suffer from safety issues such as thermal runaway because we have chosen LiFePO4 for its superior life span and safety.





AlphaESS uses only the Metal CAN cells with aluminum casing in all of its battery packs for long mechanical life-span and safety.

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### BMS & EMS

AlphaESS BMS and EMS are the brain of the system. They manage the ultimate function of the battery and also provides critical safeguards to protect and prolong the life of batteries.



Real-time volt. / temp./ current monitoring on cell level
Multiple-level protections based on the data monitored
Communication to EMS (Energy management system)
Reliable battery cell balancing management
Intelligent SOC (state of charge) algorithm
Capable to be remotely upgraded to latest technology



PV Self-consumption maximization
Load shifting
Peak shaving
Demand response
Micro grid control
Virtual power plant
Auxiliary control
Fully programmable for tailored design





### **Certificates & Awards**

SMILE5-BAT	Safety	IEC62619 (pack)
M4856-P	Safety	IEC62619 (pack)
M48112-S	CE-EMC	EN 61000-6-2 & 61000-6-4
SMILE5-INV	Safety	IEC62109-1&-2
	CE	IEC62477
	CE-LVD	EN62109 & EN62040
	CE-EMC	EN 61000-6-1, -2, -3, -4
	SAA	AS/NZS 4777.2, IEC 62040.1.
		IEC 62109-1&-2
	Grid Regulation	VDE4105 G99
Storion-T30	CE-EMC	EN61000-2&-4
	Grid Regulation	VDE4105 G99
SMILE-B3	SAA	AS4777.2 &IEC62040
	Safety	IEC62619
		IEC62477
		AS4777.2
		VDE4105 G99
Storion-T50/ T100		IEC 62109-1&-2
		AS4777.2/.3 G98
SMILE-T10		IEC 62109-1&-2, IEC 62040-1









The First & Only storage Brand with insurance covered in Germany

**PINGAN** Global Warranty











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# **CASE STUDY**

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### **Commercial & Industrial**



10ft Container ESS •Project: 100kW/206kWh •Application: Solar + Diesel Storage



20ft Container ESS



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Project: 100kW/670kWh
Application: Solar + Storage+ Microgrid
Location: Australia



10ft Container ESS •Project: 5 x 50kW/160kWh Rural Electrification •Application: Solar + Storage + Diesel mini grid



40ft Container ESS

Project: 500kW/1.26MWh,
 Pharmaceutical Factory
 Application: UPS +
 Load Management.
 Location: Cambodia



10ft Container ESS •Project: 60kW/100kWh •Application: Solar+Storage+ Genset •Location: Indonesia





40ft Container ESS

Project: 500kW/1MWh, Hospital
Application: Energy Independence
Location: Accra, Ghana







Project: 100kW/250kWh, il Pumps Application: Solar+Storage+ ff grid P SO A M L

Project: 50kW/172kWh
50kW/257kWh
Application: Solar + Storage
Microgrid
Location: Philippines

